

203-011075-035

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Central America Discussion Agreement
FMC Agreement No. 203-011075-035
Fifth Revised Page No. 2

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ARTICLE 1: FULL NAME OF THE AGREEMENT

The full name of the Agreement is the Central America Discussion Agreement (the "Agreement").

ARTICLE 2: PURPOSE OF THE AGREEMENT

The purpose of the Agreement is through authorization of discussion, consultation and development of consensus to foster commerce, service and stability in the trade while maintaining the parties freedom of competitive action.

ARTICLE 3: PARTIES TO THE AGREEMENT

The parties to the Agreement are:

NORDANA LINE, INC.
Suite 1000
Houston, Texas 77008

GREAT WHITE FLEET, LTD.
250 East Fifth Street
Cincinnati, OH 45202

CONCORDE SHIPPING, INC.
929 Bienville Street
New Orleans, Louisiana 70112

THOMPSON SHIPPING CO., LTD.
Box 188, Georgetown
Grand Cayman, B.W.I.

GLOBAL REEFER CARRIERS LTD.
d/b/a NETWORK SHIPPING LTD.
800 Douglas Entrance
Building B, Suite 140
Coral Gables, FL 33134

DOLE FRESH FRUIT
P.O. Box 1689
Gulfport, Mississippi 39505

TRANSPORTES NAVIEROS
ECUATORIANOS
Edificio Citibank
Avenida 9 de Octubre Chile
Guayaquil, Ecuador

KING OCEAN CENTRAL AMERICA, S.A.
7570 N.W. 14th Street
Miami, FL 33126

TROPICAL SHIPPING AND
CONSTRUCTION CO., LTD.
821 Avenue "E"
Riviera Beach, FL 33404

MERIDIAN SHIPPING, INC.
300 Kingmon Street, Suite 210
Metairie, Louisiana 70006

NAVIEROS INTERAMERICANOS, S.A.
10550 N.W. South River Drive
Medley, FL 33178

SOUTHEASTERN SHIPPING LINE
5000 S.W. 75th Avenue
Suite 100
Miami, FL 33155

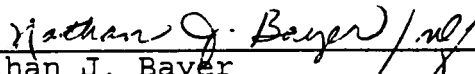


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SIGNATURE PAGE

IN WITNESS WHEREOF, the Parties to Agreement No. 203-011075 hereby agree, this 4th day of March, 1996, to amend the Agreement as per the attached page and to file same with the U.S. Federal Maritime Commission.

CENTRAL AMERICA DISCUSSION AGREEMENT



Nathan J. Bayer
Authorized to execute pursuant to
Article 6 of the Agreement

CENTRAL AMERICA DISCUSSION AGREEMENT

Independent Carrier Parties

PARTY: Southeastern Shipping Line

BY: _____

NAME: ALVARO SIMAN

TITLE OR AUTHORITY: DIRECTOR

DATE: 02/29/96

FMC Agreement No.: 011075-035 Effective Date: Monday, March 4, 1996
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